## **Product groups at EUNIQUE**

Interior design (furniture / lighting / receptacles / textiles...), Jewellery and utensils (mixed media / clocks / tableware...), Fashion (clothing / bags / accesso-ries...), Outdoor (furniture / sculptures...), Toys.

Additional information at www.eunique.eu.

#### **EUNIQUE** highlights:

• WCC EUROPE EUNIQUE Award This award, conferred by the World Crafts Council – Europe, reflects the development of applied arts and design and is awarded among exhibiting designers.

Gallery area Selected galleries showcase various repertoires of applied arts and design.

• **Innovation area** Universities and colleges for design, newcomers and talents.

• **Partner country** In 2013 too, in a curated exhibition, the partner country will be presenting traditional and modern products from well-known designers in the country.

• **Special show ... / Materials in focus** The special show, which focuses on one particular material, is different each year. The curated special show displays examples of outstanding contemporary design.

• **Fashion show** On all three days, models present fashion and items from exhibitors, showcasing them in striking manner.

• Additional presentation areas Alongside a trade fair stand, presentation areas can be booked at clearly visible points in the public display area and in the outside exhibition area.

• **Press service** You can leave press information for us to include in our press work at the on-site press area and on the website.

• **EUNIQUE Innovation & Design Award** The award is given to outstanding, innovative designers from among the exhibitors.

# **EUNIQUE - At a glance**

Date: Venue: 7 – 9 June 2013 Karlsruhe Trade Fair Center Messeallee 1 76287 Rheinstetten, Germany

**Opening times:** 

daily from 11 a.m. to 7 p.m.

### Application deadline for registering and submitting the form and images:

PLEASE NOTE: Application deadline for early bird discount of almost 10%: 28.09.2012

**General application deadline: 28.12.2012** 

### In cooperation with:

BW Craftworker Association German Crafts Association, Rheinland-Pfalz Hessian Professional Association of Applied Arts

**Dr. Felicia Sternfeld** 

Tel.: +49 721 3720-5131

Fax: +49 721 3720-99-5131

felicia.sternfeld@kmkg.de

Tel.: +49 721 3720-5126

Tel.: +49 721 3720-5123

sabrina.spiess@kmkg.de

Fax: +49 721 3720-99-5123

Karlsruher Messe und Kongress GmbH

www.messe-karlsruhe.de

Postfach 1208 · 76002 Karlsruhe, Germany Tel.: +49 721 3720-0 | Fax: +49 721 3720-2116

kai.richter@kmkg.de

Sabrina Spieß Project Assistant

Organiser:

info@kmka.de

Fax: +49 721 3720-99-5126

Head of Team

Kai Richter

Project Manager

### Patron Dr. Philipp Rösler

Federal Minister of Economy and Technology

Non-material sponsors

BC BUNDESVERBAND KUNSTHANDWERK Berufsverband Handwerk Kunst Design e.W.

#### Nadine Kiesenberg Marketing Officer

Tel.: +49 721 3720-2342 Fax: +49 721 3720-99-2342 nadine.kiesenberg@kmkg.de

#### Dr. Oliver Langewitz Press Officer

Tel.: +49 721 3720-2305 Fax: +49 721 3720-99-2305 oliver.langewitz@kmkg.de

#### **Mona Taller**

Service Officer Tel.: +49 721 3720-5183 Fax: +49 721 3720-99-5183 mona.taller@kmkg.de

Subject to change | Dated: 07/12



# EUNIQUE

# International Fair for Applied Arts & Design

7. – 9. Juni 2013 Messe Karlsruhe

# www.eunique.eu

# Welcome to EUNIQUE 2013 as an exhibitor!

Next year, **EUNIQUE** – International Fair for Applied Arts and Design – will be taking place for the fifth time in Karlsruhe. The exceptional atmosphere at **EUNIQUE**, in the column-free exhibition hall with natural light, professional exhibition stands and a clear, generous layout, offers you the perfect conditions for presenting your work to a specialist public.



# **Exhibitors**

In 2012, over 350 international exhibitors from the areas of applied arts and design, hand-picked by a panel of judges, presented and sold their innovative products. Renowned individual exhibitors, studios, innovative labels, international galleries, colleges and universities, newcomers and talents used **EUNIQUE** as a platform.

## Visitors

Almost 13,000 visitors attended **EUNIQUE** in 2012. The typical visitors at **EUNIQUE** are a mixture of buyers made up of craftspeople, private individuals, retail buyers, trade representatives, trend scouts, journalists and resellers.

• 83% of visitors in 2012 came to Karlsruhe with a clear intention to buy.

• 94% of visitors are happy to recommend EUNIQUE to others.

# Our service – Press and marketing for EUNIQUE

- Important retail buyers are contacted individually
- Online campaigns
- •Advertisements in trade journals and the lifestyle & design press
- Trade fair catalogue circulated and displayed at top locations 4 weeks before the event
- Networking with industry associations and media
- Advertising posters put up in affluent residential areas
- Radio advertising on selected broadcasters
- Flyers distributed in exclusive leisure and cultural facilities

# Free advertising material and guest tickets

With **free** advertising material, we give you the opportunity to contact your customers and partners and to invite them to attend **EUNIQUE** free of charge.

- Guest tickets to invite your customers and partners to attend for free
- Visitor flyers
- Posters
- Promotional stickers for your business post
- **EUNIQUE** banner advertising / logo to download at www.eunique.eu
- Customised postcards



# **Exhibitor statements**

# Anne Wagner, jewellery:

"I was able to make a lot of new contacts for my up-market portfolio. In this environment, value is recognised, well displayed and appreciated!"

## Jacob Schenk, LINIE 58, interior design:

"I have already been able to close some deals. The energy and atmosphere are really great and it's a good place to make contacts."

# **Chynara Makastrova**, Tumar Art Group, textiles and accessories:

"This is our first time at **EUNIQUE** and we love this fair. We were able to gather so much vital information about arts and craft in Europe and this is really a great platform for us. We were also able to make good sales."

In order to ensure a high standard of quality at **EUNIQUE**, participants are selected by an **international panel of judges**.

# **Application documents**

Application documents are available to download from our website, www.eunique.eu. You can also request application documents by sending an e-mail to info@eunique.eu.

# **Application procedure**

1) You send us the registration form, completed in full.

2) Once the registration form has been received, you will be e-mailed a confirmation of receipt together with a form for providing details about yourself and your work, pictures to be submitted, etc.

3) After the judging session, you will be notified as soon as possible about whether or not you have been accepted to take part in **EUNIQUE** 2013.