APPLICATION

Please fill out und send back.

Health and Beauty Trade Fairs GmbH Karl-Friedrich-Str. 14-18 76133 Karlsruhe Germany

Address for correspondence and invoicing*

27. International Congress & Trade Fair

SIMPLY CLOSERI

Closing date for applications: 27.02.2012

Contacts:

Project management

Natalie Fischer Fon: +49 (0)721 165-102 natalie.fischer@ health-and-beauty.com

Project assistance:

Andreas Maier Fon: +49 (0)721 165-526 andreas.maier@ health-and-beauty.com

Fax +49 (0)721 165-126

Address for official entry in the exhibition catalogue**

Company	Company
Contact person	Initial letter for publication
Street / Number	Street / Number
Post code / Town	Post code / Town
Country	Country
Country	Country
Direct phone	General phone
Direct fax	General fax
Direct e-mail	General e-mail
VAT identification number/VAT number	Website

*Third party authorized signatory for all legally binding actions for the exhibitor (including authority to accept legal documents). Third party authorized signatory cannot however be considered as the exhibitor. **Please note that all data is necessary and binding for your entry in the trade catalogue and online.

We are: (please tick the applicable)

Manufacturers	□ Importers	Distributor	S
Publishers 🗌 Men	nbers of the follow	wing association	S
Certified to			standard
We are interested	in the IBF progr	amme	

Address Co-Exhibitor

Country ____

Company	
Contact	
Street / Number	
Post code / Town	
[
Country	
General phone	
General fax	
General e-mail	
Website	

We represent the following brands:

Stand location information exhibitors

Please fill in this section only if you were an exhibitor at the **26th BEAUTY FORUM MUNICH 2011**.

 \Box We were satisfied with our stand location.

Hall, stand:_

 $\hfill\square$ We would like to be in a different location:

 \Box We would like to enlarge our stand.

Product and services directory

Cosmetics exclusive - order area

- Skin care
- □ Decorative cosmetics
- □ Body care
- □ Apparative cosmetics
- □ Natural cosmetics □ Perfume
- □ Hair care / eyelash care
- Permanent make-up
- □ Aromatherapy and treatment

Cosmetics direct – direct sales

- Skin care
- □ Decorative cosmetics
- Body care
- □ Apparative cosmetics
- □ Natural cosmetics □ Perfume
- □ Hair care / eyelash care
- Permanent make-up
- □ Aromatherapy and treatment

Foot care

□ Foot care

- Foot care equipment
- □ Podology accessories

Nail care

□ Nail design / NailArt □ Nail care

Medical Beauty

- □ Medical Beauty
- □ Medical Cosmetics (med. product lines, Cosmeceuticals, "Doctor" brands)
- Medical instruments
- Dermatology / dermacosmetics
- Aesthetic plastic surgery / dental aesthetics

Services

- □ Training opportunities
- □ Associations and other bodies
- \Box EDP and cash systems
- Insurance
- □ Consulting and planning

Salon fixtures and fittings

- $\hfill\square$ Internal fittings and installations
- Cabin equipment
- Business concepts and treatment cabin concepts
- Accessories and fittings
- Packaging
- □ Workwear and textiles
- Decoration

WELLNESS & SPA

□ Wellness and spa □ Wellness equipment and installation

UWellness and therapeutical equipment

- □ Wellness products
- □ Wellness treatments

HEALTH

- □ Health food
- □ Nutritional supplements
- □ Nutritional consultancy

FITNESS

- ☐ Fitness
- □ Fitness and training equipment
- Equipment for rehabilitation and
- prevention
 - Body shaping
 - Personal training

Tanning

- □ Tanning systems
- □ Sun care cosmetics
- □ Spray tanning

Media / Publishing houses

- □ Trade magazines
- □ Trade literature CDs / DVDs

Salon accessories

□ Accessories and jewellery

Other:

Row stand

Corner stand

Island stand

Type of stand

Row stand (one side open) End of row stand (3 sides open) Corner stand (2 sides open) Island stand (4 sides open)

It is compulsory to build the selected number of open sides open on the ground. All sides booked as "open sides" may not be closed

Prices and conditions

Prices for the exhibition area

131 Euros / sqm Stand size up to 25 sqm: 59 Euros 138 Euros / sqm Stand size 26 m2 to 59 sqm: 108 Euros End of row stand 145 Euros / sqm Stand size 60 m2 to 99 sqm: 155 Euros 150 Euros / sgm Stand size 100 sgm and over: 202 Euros

Disposal fee*

Co-exhibitor additional fee: 280 Euros	
Surcharge Cosmetics exclusive order area: 360 Euros	

Prices are also subject to VAT at the legally prevailing rate.

*Disposal fee: Exhibitors and their contractors have the responsibility to dispose their waste / raw materials. The organizer assured that there are enough containers on the fairgrounds for your waste disposal.

contract and management of the event, is subject exclusively to the conditions of participation as laid down by the Health and Beauty Trade Fairs GmbH. By submitting this form the applicant signals his or her acceptance of these terms and conditions. Any other conditions that are contrary to or vary from these conditions of participation are not valid. The relevant terms and conditions can be found on the

The whole of the above event, and in particular the application for entry, acceptance, conclusion of the Internet at www.health-and-beauty.com on the Health and Beauty Trade Fairs pages. Should any applicant not have access to the Internet then the terms and conditions can be requested by mail. The place of performance and jurisdiction for all mutual obligations is Karlsruhe or, at the request of the organizer, the jurisdiction of the exhibitor's place of business. This also applies the complains arising from cheques or drafts

By signing this document I accept the terms and conditions. Health and Beauty Trade Fairs GmbH, Karl-Friedrich-Str. 14–18, 76133 Karlsruhe, Germany Legally registered in Mannheim, HRB 109058 Mannheim, VAT ID: DE 813859104, Taxation number. 35006/31577, company directors: Jürgen Volpp, Bettina Kiesel

The application form should be filled in and signed, and returned to the organisers

Date and place

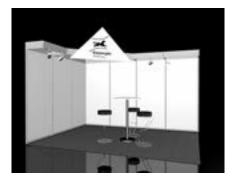
Company stamp and signature legally binding on the company

Stanu size.	Minimum size: 12 s
Length in metres	
Width in metres	
Overall size in sqm	

Media fee 149 Euros

Services: Publication of exhibitor data/information (basic entry in alphabetical list of exhibitors, product index, enlist of brands) in digital media and printed catalogue as well as use of trade fair related websites.

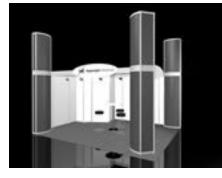
Stand construction – Tailor-made solutions for a stress-free exhibition



"Komfort-Beauty" stand 54 Euros per sqm plus VAT Rental including building-up and dismantling. Does not include electricity.

Basic fittings

- Rips exhibition roll carpeting, available in various colours
- Wall cladding white (height 2.5 metres)
- Triangular display nameboard white
- Lighting per 3 sqm one halogen low
- voltage spotlight - Graphics on fascia panel
- Graphics on fascia pane
- 1 tall table, 3 bar stools



"Lumino-Beauty" stand 89 Euros per sqm plus VAT Rental including building-up and dismantling. Minimum size 15 sqm Does not include electricity.

Basic fittings

- Rips exhibition roll carpeting, available in various colours
- Wall cladding white (height 2.5 metres)
- Coloured pillars at stand corners (height: 4 metres)
- Cupboard/cloakroom
- Oval display nameboard, 2 m x 0.5 m
- Lighting per 3 sqm one halogen
- low voltage spotlight
- Graphics on fascia panel
- 1 tall table, 3 bar stools

Please quote us for a complete stand to the following specification:

□ KOMFORT (54 Euros/sqm)

LUMINO (89 Euros/sqm) (minimum 15 sqm) PROMISE (109 Euros/sqm). (minimum 12 sqm)

Please name your type of stand: (insert dimensions in metres)			
Row stand E	Corner stand (left) E	Corner stand (right) E	End of row stand E
Please select your colours:			
Rips (ribbed carpet off the roll grey anthracite light blue green	dark blue	_ re	1INO pillars ed □ yellow □ light grey reen □ dark blue

Exhibitor	Event BEAUTY FORUM MUNICH 2012	
Contact	Hall	
Street / Number	Stand number	
Post code / Town, city	Please give us the address for invoicing:	
Phone	Your contact is:	
ax	Max Rappenglitz GmbH Tel.: +49 (0)8142 295 Palsweiser Straße 50 Fax: +49 (0)8142 295	
-mail	D-82216 Maisach/Gernlinden info@rappenglitz.de Germany	



109 Euros per sqm plus VAT Rental including building-up and dismantling. Minimum size 12 sqm

Does not include electricity.

"Promise-Beauty" stand

Basic fittings

- Rips exhibition roll carpeting, available in various colours
- Wall cladding white (height 2.5 metres)
- "Maxima" framework construction (height: 4 metres)
- Cupboard/cloakroom
- Oval display nameboard, 2 m x 0.5 m
- Lighting per 3 sqm one halogen
- low voltage spotlight
- Graphics on fascia panel
- 1 tall table, 3 bar stools

1st layout planning – February 2012

Applications deadline – February 27th 2012

Services booklet for communications, advertising and TV March 2012

Services booklet for technical services and stand construction April 2012



BEAUTY FORUM international trade fairs 2012

BEAUTY FORUM SPAIN, Valencia	25.0226.02.2012	www.beauty-fairs.com
BEAUTY FORUM SWISS, Zurich	03.0304.03.2012	www.beauty-fairs.ch
BEAUTY FORUM POLAND, Warsaw	10.0311.03.2012	www.beauty-fairs.com.pl
BEAUTY FORUM SLOVAKIA, Trencin	15.0317.03.2012	www.expocenter.sk
BEAUTY & CARE TURKEY, Istanbul	22.0325.03.2012	www.interteks.com
BEAUTY FORUM HUNGARY, Budapest	21.0422.04.2012	www.beauty-fairs.hu
BEAUTY FORUM LEIPZIG, Leipzig	28.0429.04.2012	www.beauty-fairs.de/leipzig
BEAUTY FORUM GREECE, Athens	May 2012	www.beautygreece.gr
BEAUTY FORUM & SPA POLAND, Warsaw	15.0916.09.2012	www.beauty-fairs.com.pl
BEAUTY FORUM MUNICH, Munich	27.1028.10.2012	www.beauty-fairs.de/muenchen
BEAUTY FORUM HAIR & SPA HUNGARY, Budapest	08.11-09.11.2012	www.beauty-fairs.hu
BEAUTY CONGRESS GREECE, Athens	November 2012	www.beautygreece.gr
BEAUTY FORUM MACEDONIA, Thessaloniki	December 2012	www.beautygreece.gr